

KYOCERA MANAGED PRINT SERVICES (MPS)



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REDUCE 'WHOLE OF LIFE' COSTS
 INCREASE PRODUCTIVITY AND USER SATISFACTION
 IMPROVE ENVIRONMENTAL SUSTAINABILITY
 IMPROVE BUSINESS EFFICIENCIES

About Kyocera:

Kyocera is one of the world's largest manufacturers and leading providers of printer, copier and multifunctional imaging systems. Headquartered in Kyoto, Japan, Kyocera has an annual turnover in excess of \$12 billion USD. While the core of our business is providing these solutions for business and consumers, the importance of having respect for, and conserving the environment has been etched in our ethos since our inception.

Our corporate worldwide green policies encourage conservation and recycling along with the development of products and technologies that can actually minimise the impact on the environment. Combined with our compelling Total Cost of Ownership (TCO) - the actual cost of owning and operating, as opposed to just the purchase price - makes for a winning combination.

Office Locations:

Australian Capital Territory
 Canberra Technology Park
 49 Phillip Ave
 Watson ACT 2603
 Fax: (02) 6163 9544

Victoria
 Level 1, Building A
 192 Burwood Road
 Hawthorn VIC 3122
 Fax: (03) 9815 3988

New South Wales
 2 Giffnock Avenue
 North Ryde NSW 2113
 Fax: (02) 9888 9289

South Australia
 53 Rundle Street
 Kent Town SA 5067
 Fax: (08) 7421 2001

Queensland
 69 Southgate Avenue
 Cannon Hill QLD 4170
 Fax: (07) 3399 2160

Western Australia
 104 Walters Drive
 Osborne Park WA 6017
 Fax: (08) 9201 9511

New Zealand
 1-3 Parkhead Place
 North Harbour, Auckland 0751
 Fax: (09) 415 4597

KYOCERA MITA Australia
 Ph: 13 KYOCERA
 www.kyoceramita.com.au

KYOCERA MITA New Zealand
 Ph: 0508 KYOCERA
 www.kyoceramita.co.nz

KYOCERA MITA Australia Pty Ltd ABN 77 003 852 444





WHAT IS MPS

Managed Print Services (MPS) is a customised print solution encompassing Hardware, Consumables and Service. The solution is designed using devices that meet the requirements of individual departments and the organisation as a whole. The outcome is a single cost per page for mono and colour printing, copying and incoming faxes.

BENEFITS OF KYOCERA MANAGED PRINT SERVICES?

With the merge of Kyocera and Mita in 2000, Kyocera Mita has become the only document solutions company with a completely Device Agnostic capability when offering Managed Print Services to the enterprise market. Our quality range of both Printers and Multifunction Devices allows us to supply the most effective device for the job every time.

Being Device Agnostic allows us to offer our clients significant advantages such as; a single cost per page across the entire organisation, one invoice, consistency of devices, reduced time managing suppliers and a single point of contact for all support and maintenance.

A single cost per page – Remove the hassle of having to purchase countless toners for different machines and multiple departments across your organisation. With Kyocera’s single cost per page, you never need to worry about purchasing toner again. Your single cost per page covers all consumables as well as service and maintenance*.

One invoice – Simplify accounting with a single invoice per month based on your monthly print and copy volumes. Receive live reports on print/copy volumes by device and department.

Consistency of devices – The need to download and install multiple drivers is a thing of the past. Kyocera’s Printers and Multifunction Devices have a uniform device driver that can be used across the entire fleet, saving your IT department time and resources. This also simplifies user training; your staff need only learn one way to complete their tasks on all devices.

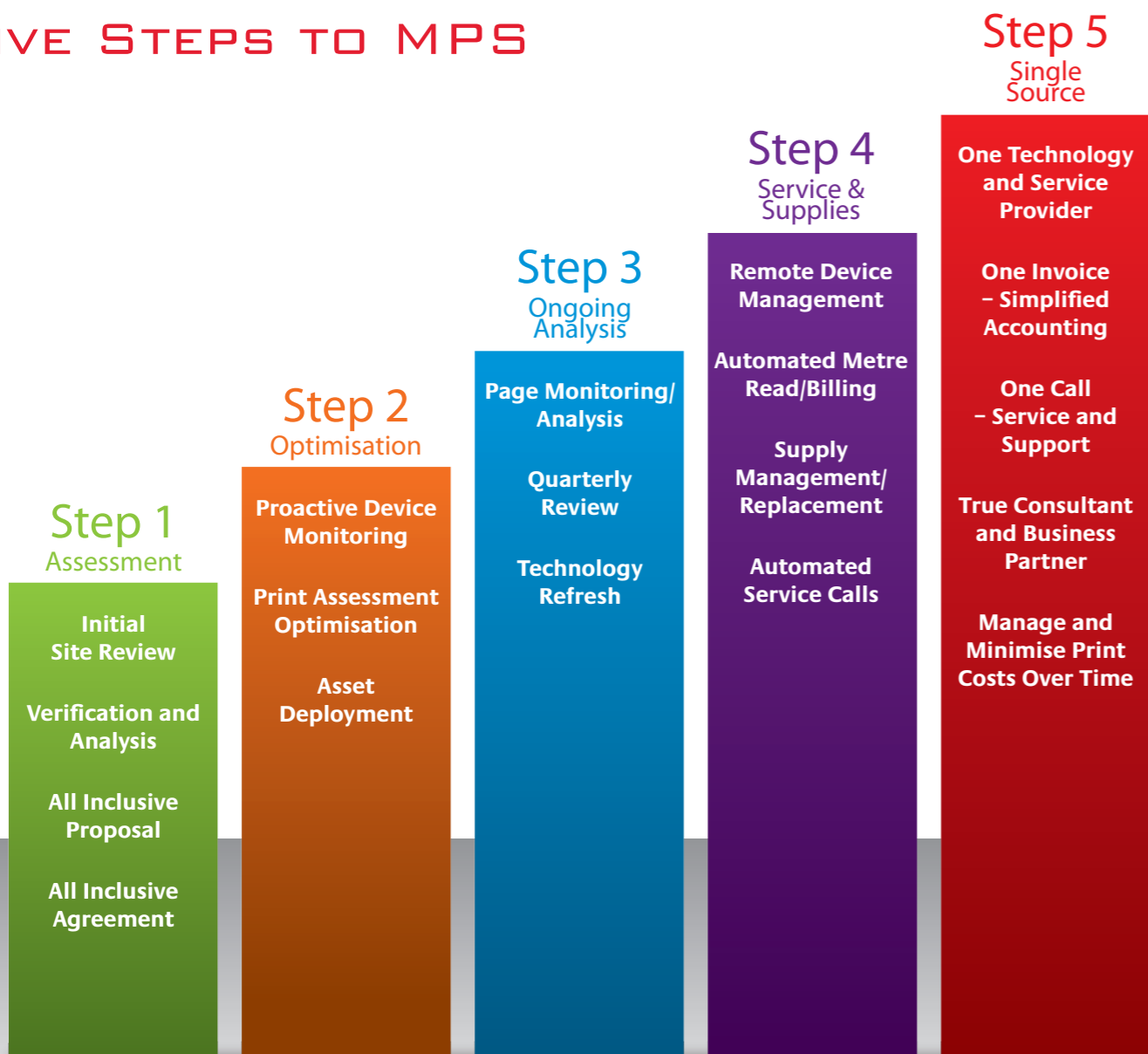
Reduced time managing suppliers – Automated consumable replenishment and metre reading allows your Administration and IT staff to focus on projects that directly contribute to a better bottom line result. Priority Service Level Agreements (SLA’s) are also defined as part on the all inclusive agreement.

Single point of contact – As the single point of contact for all your print solution needs, we can offer a true consultative approach and work together as business partners towards 100% optimisation of your investment.

Reduced impact on the environment – Kyocera’s patented Amorphous Silicon Drum technology results in greater longevity and the reduction of part replacements. Our structural designs are carried out with the prerequisite of being reusable and recyclable, and almost all parts have their material names displayed on them. Combine this with our KyoCollect recycling and take back program for a zero waste to landfill outcome.

* Not all models apply. Excludes paper. Please check available models for this offering with your Kyocera contact.

FIVE STEPS TO MPS



- Reduce ‘whole of life’ costs:** Gain visibility into the true costs of managing your imaging and printing environment.
- Increase productivity and user satisfaction:** Increase uptime and availability; free up technical resources; reduce help desk calls.
- Improve environmental sustainability:** Reduce energy consumption and environment impact.
- Improve business efficiencies:** Enhance workflow and business processes for a better bottom line result.